

GENERAL LUNCH MEETING

MAKE YOUR RESERVATIONS TODAY!!!!

Date: Tuesday, February 21, 2012

Time: 11:45 a.m. to 1:15 p.m.

Place: L'Olivier
465 Davis Street
San Francisco, CA

RSVP by: Thursday, February 16, 2012 to:

Jennifer Ryncarz
ph. 415 486-7181

JENNIFER.RYNCARZ@AON.COM

Menu:

Starter

**Sonoma Greens, Heart of Palm,
Julienned Carrots and Olives with
L'Olivier Vinaigrette**

Entrée*

**Ribeye Steak with Peppercorn
Melange Sauce and Mashed Potatoes
Or**

**Egg Fusilli Pasta Tossed With Chicken
With Sundried Tomato Cream Sauce**

Dessert

Cheese Cake

Cost: \$40 for SFC NAIW Members
\$45 for Non-Members
\$35 for Retired Members

*Vegetarian selection available
if requested

Credit Card Payments accepted,
visit the calendar page of our website
at www.sfcnaiw.com to use PayPal

Guest Speaker:

Al Dugan

Sr. VP at Falvey Insurance Services, LLC

Topic: New 2010 Incoterms

*You will earn 1 CE credit for attending this meeting!!
Bring your license number with you to get credit*

Virtually anyone with an insurable interest in a cargo shipment has a need for an ocean cargo policy. One of the many important questions that must be decided in every transaction involving a sale of goods is "Which party to the contract of sale is obligated to arrange marine insurance protection?" An excellent reference (recognized globally) relative to the obligations of buyer and seller under the various terms of sale are the Incoterms 2010.

International Commercial terms are a series of pre-defined commercial terms published by the International Chamber of Commerce (ICC) that are widely used in international commercial transactions. A series of three-letter trade terms related to common sales practices, Incoterms are intended primarily to clearly communicate the tasks, costs, and risks associated with the transportation and delivery of goods.

These terms play a key role when it comes to determining risk of loss with respect to ocean marine insurance coverage, because they dictate whether the seller or the buyer is bearing the risk in case of physical loss or damages to the goods being sold. Our 1-credit course provides an overview of the most recent incarnation of Incoterms, including how they are developed, what they are (and are not), and how they are used in contracts between buyers and sellers, as well as a review of each of the 11 terms and the uniform commercial code

WE ARE COLLECTING - Wardrobe for Success works with the community to provide professional wardrobes and professional development training to their clients throughout the bay area through their Professional Image Program.

We are hosting a clothing drive to benefit Wardrobe for Success. Bring your clean, gently used items to the next luncheon. Please make sure your items meet the qualifications below so everything can go immediately into circulation for a second career! Wardrobe for Success accepts both men's & women's items, however the greater need is for women's clothing / accessories.

Items must be undamaged, clean, dry-cleaned, pressed and on hangars (hangars cannot be returned, so suggestion is to use dry cleaning wire hangars). Anything with broken zippers, lining tears or missing buttons should be mended prior to donation. Items accepted are: belts, blazers, blouses, briefcases, coats, cufflinks, dress shirts, dresses, earrings, handbags, jackets, khakis, pants or skirts, knit or jersey tops (professional appearance), necklaces, pins, polo shirts, portfolio pads, scarves, shoes, skirts, slacks, sport coats, suits, tie clips, ties, umbrellas, watches, work boots

For additional Info: Jennifer Donnelly – 415-836-3090